Client Growth Specialist (B2B Sales) – DeLand, FL

Realistic Potential to Earn $120K in Year One — $200K and higher as You Scale.

We are expanding our team of disciplined B2B producers and high-level performers. This is a pure new business role designed for professionals who understand gross profit, value structured compensation, and want to build income through consistent production.

This Is a New Business Role.

You acquire and activate new clients. After 24 months, accounts transition to our Client Success team. You stay focused on pipeline growth, margin protection, and production.

Benefits

- Health, Dental & Vision Insurance
- Paid Time Off & Paid Holidays
- Employee Stock Ownership Plan (ESOP)
- 401(k) available
- External Marketing for lead generation
- Highly Engaged and Experienced Leadership

Who Thrives Here

- Proven B2B sales experience
- Comfortable owning a GP quota
- Understands gross profit, not just revenue
- Competitive, disciplined, and accountable
- Uses CRM to manage performance

Why Join Us

Established direct mail + digital platform with expanded production capabilities, strong inbound flow, dormant account reactivation opportunities, and structured leadership support.

Location: In Person – DeLand, FL

Job Type: Full-Time